



BUSINESS ADVISORY SERVICES

COMMITTED TO SERVICE, INNOVATION & GROWTH

www.avainsight.ae



○○○ OVERVIEW

At AVA Insight LLC, we are a Premier Business Consulting Firm specializing in delivering customized solutions across a spectrum of corporate and compliance management services.

Our expertise spans corporate financial management, global incorporations, and strategic tax guidance, ensuring businesses remain compliant and financially robust.

Our advisory services extend to navigating international expansion, business processes redesign, unlocking wealth and simplifying complex valuations, making us a trusted partner for businesses at every stage of their growth.

We take pride in our meticulous approach to corporate books, efficient payroll management, and comprehensive compliance services, empowering businesses to focus on their core operations.

○○○ OUR STORY

Since 2017, we are committed to offering comprehensive services to startups and established corporations. Our expertise spans various service offerings, including transaction advisory, fundraise documentation, valuation, cross-border transactions & structuring, bookkeeping, transaction management, financial reporting & MIS, taxation, and corporate law compliance.

We assist startups during due diligence in each investment round, from the creation of data rooms to corporate compliance, tax structuring, and advisory on investor contract matters. AVA Insights has successfully advised over 200+ startups on incorporating a holding company or subsidiary company in foreign jurisdictions, including USA, Singapore and UAE.

AVA Insights is ranked in the top 5 in the Venture Intelligence league table rankings as a top financial advisory firm in PE deals in 2020, 2021, 2022 and 2023. Also AVA Insights has been recognized as one of the 'Top 10 Transaction Advisory Firms in India 2024' by Industry Outlook magazine

IN 2023

We expanded our offerings by introducing Business Evolution Services, aimed at catalyzing significant changes in your business across crucial sectors such as Finance, HR, Supply Management, Logistics, and Operations. With the aid of cutting-edge technological solutions, we not only speed up service delivery but also significantly enhance the intrinsic value of your business functions. Additionally, we offer end-to-end solutions for setting up shared service organizations.

SINCE
2017

AVA Insights has been a global player, serving clients across eight distinct geographies, including India, USA, Middle East, Singapore, Germany, and Finland. Thanks to our dedicated and expansive team, AVA Insights has seen rapid growth, managing over 175 clients and establishing a reputable brand both domestically and internationally.



WHAT WE DO



PREMIER CORPORATE SOLUTIONS

GLOBAL INCORPORATIONS

Streamlining Your International Business Setup Journey

We assist in setting up your business in international jurisdictions, ensuring compliance with local laws and regulations for a smooth incorporation process.

CORPORATE FINANCIAL SERVICES

Your Reliable Financial Management Solution

We provide comprehensive financial management services to ensure your business remains financially healthy and compliant. From financial reporting to strategic planning, we cover all aspects of corporate finance.

CORPORATE BOOKS

Focus on Your Core Business, Leave Your Books to Our Experts

Our team of experienced accountants ensures your books are meticulously maintained, allowing you to focus on growing your business.

CAP TABLE MANAGEMENT

Transparent and Accurate Investor and Ownership Tracking

Our cap table management services ensure transparent and accurate tracking of investors and ownership, facilitating smooth financial operations.

ACCURATE MIS AND REPORTING

Providing Insights for Informed Decision-Making

We offer accurate MIS and reporting services, providing you with valuable insights to make informed business decisions.

CORPORATE & DEAL STRUCTURING

Strategically Structuring Success for Corporate Growth

Guidance on mergers, acquisitions, and business transactions, ensuring optimal deal terms and tax-efficient structures. Helping navigate complex negotiations, compliance, and integration processes for successful corporate transactions.

VALUATIONS & FINANCIAL MODELLING

Precision Insights for Informed Financial Decisions

Assess the current value of your business and create financial forecasts, helping guide strategic decisions, investments, and growth opportunities. These services are essential for accurate financial planning and informed business strategies.



GLOBAL GROWTH AND INTERNATIONAL STRATEGY

NAVIGATING INTERNATIONAL EXPANSION

Expert Guidance for Startups in Outbound Investments

We offer expert guidance for startups looking to expand internationally, helping you navigate the complexities of outbound investments.

SETUP & MANAGING GLOBAL/REGIONAL CAPABILITY CENTER

Centralizing Excellence, Optimizing Global Operations

We help our clients in setting up and/or managing Global/Regional Capability Center in the domains of Finance, HR, IT, Supply Chain, to drive standardization across their global operations through deploying skilled resources and also providing cost efficiencies

SIMPLIFYING VALUATION COMPLEXITIES

Empowering Your Decisions with Precise Valuations

We simplify valuation complexities, providing precise valuations that empower you to make informed decisions.

STRATEGIC TAX GUIDANCE ACROSS BORDERS

Corporate and International Tax Expertise in India, USA, UAE, and Singapore

Our tax experts offer strategic guidance across borders, specializing in corporate and international tax in multiple jurisdictions.

UNLOCKING INVESTMENT POTENTIAL

Setting Up Tax-Optimized Funds for Family Investments

We help you unlock investment potential by setting up tax-optimized funds for family investments, ensuring maximum returns.

HOLISTIC CORPORATE RESTRUCTURING

From Tax Optimization to Regulatory Compliance

Our corporate restructuring services cover everything from tax optimization to regulatory compliance, ensuring your business is well-structured and compliant.



PREMIER COMPLIANCE SOLUTIONS

SEAMLESS CORPORATE TAX & VAT - DIAGNOSTICS & ASSESSMENT

Ensuring Smooth and Compliant Business Operations

We provide expert guidance on compliance, ensuring your business operations remain smooth and compliant with all regulations.

INTERNATIONAL FINANCIAL REPORTING

Guiding You Through Every Step of the Audit Process

Our audit support services guide you through each step of the audit process, ensuring you are well-prepared and compliant.

COMPLIANCE MANAGEMENT

Keeping You Ahead of Legal Obligations

Our compliance management services ensure you stay ahead of all legal obligations, reducing risks and ensuring smooth operations.

EFFICIENT PAYROLL MANAGEMENT

Hassle-Free Employee Payroll with Adherence to Labour Law Compliances

We manage your payroll process seamlessly, ensuring compliance with all relevant labor laws and regulations

TAX BENEFITS & SUBSIDIES

Maximizing Fiscal Advantages Across Borders

We help you navigate the complex world of international tax benefits and subsidies, maximizing your fiscal advantages and enable your business have efficient entity or transaction structures

INTERNATIONAL TRANSFER PRICING & BENCHMARKING

Optimizing Tax Efficiency

ensure compliance with global tax regulations by accurately setting and reviewing intercompany pricing. Assisting with optimizing tax structure and mitigating risks by benchmarking transactions against industry standards and regulatory requirements.



WEALTH ADVISORY & MANAGEMENT

RISK MANAGEMENT

Mitigating Financial Risks for Long-Term Security

We offer risk management services to help you identify and mitigate financial risks. Our experts provide strategies to protect your wealth from market volatility and other potential threats, ensuring long-term security for your assets.

PERSONALIZED WEALTH MANAGEMENT

Tailored Strategies for Your Financial Growth

We provide personalized wealth management services designed to grow and protect your wealth. Our experts work closely with you to understand your financial goals and create a customized plan that aligns with your objectives.

INVESTMENT ADVISORY

Strategic Investment Planning for Maximum Returns

Our investment advisory services focus on strategic planning and portfolio management. We help you navigate the complexities of the investment landscape, ensuring your portfolio is well-diversified and optimized for growth.

GLOBAL BANKING

Your access to International Banking

Our services provide you with access to global banking solutions, facilitating smooth international transactions and financial operations.

UNLOCKING GENERATIONAL WEALTH

Securing Your Future with Family Office Structures

Our succession planning services ensure your generational wealth is secure, providing you with peace of mind for the future.



BUSINESS EVOLUTION SERVICES

STRATEGIC EVALUATION

Realigning Strategies for Market Success and Future Growth

We help organizations reassess and realign their strategies to ensure they are well-positioned for current market dynamics and future objectives.

EFFECTIVE EXECUTION

Seamless Implementation of Transformations, Maximizing Business Outcome

Our expert team ensures the seamless implementation of transformation initiatives, minimizing disruptions and maximizing positive outcomes for your business.

PROCESS IMPROVEMENT

Enhancing Business Processes to Minimize Risk

Our process optimization services involve an in-depth analysis of your company's operations, assessing risks and controls based on the COSO framework. We not only deliver tailored process recommendations that adhere to industry standards, helping your company mitigate risks and improve efficiency but also support and engage with you towards implementation of such recommendations.

INSIGHTFUL ANALYTICS

Empowering Fundraising Success

Harness the power of streamlined analytics that provide clear, actionable insights, enabling you to enhance your fundraising strategies and achieve impactful results.

○○○ HIGHLIGHTS & OUR PRESENCE

300+ Team Support	150+ Risk Assessments & Process Reviews	200+ Startup Clients
2000+ Tax Returns	150+ US accounting & Reporting Clients	60+ Transaction Advisory Deals Annually
200+ Corporate Tax	100+ GAAP Conversions	150+ Monthly Management Information Reporting
100+ Business Setups	150+ Transfer Pricing Engagement Annually	20+ Diverse Industries





OUR LEGACY

FOUNDER'S



DEEPAK AHUJA

Deepak has, over the past decade, worked across diverse industry sectors, helping his clients get deeper insights of their businesses through data analytics and has offered solutions which are practical yet simple, which have resulted in value enhancement for business stakeholders. He is regularly engaged in financial and tax due diligences assignments, involving mergers and takeover of businesses, in manufacturing and service sectors.



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LALIT VALECHA

Lalit Valecha is a Chartered Accountant with over 19 years of expertise in Transaction Advisory services and is responsible for providing end to end Services to Startups, which includes Cross border services and also valuations for MNC companies.

Lalit is also an active speaker and financial advisor, contributing to several startup advisory boards. He has been nominated as a member of the Committee for MSME & Startup of WIRC of ICAI for 2024-25.



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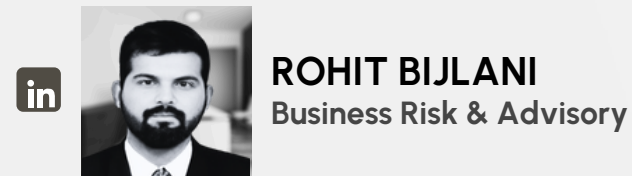
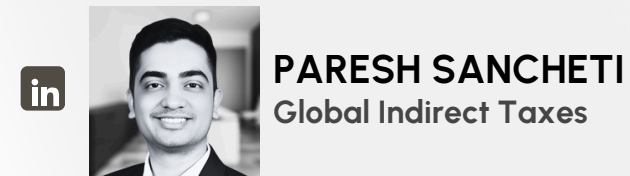
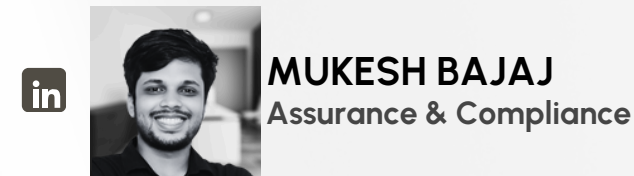
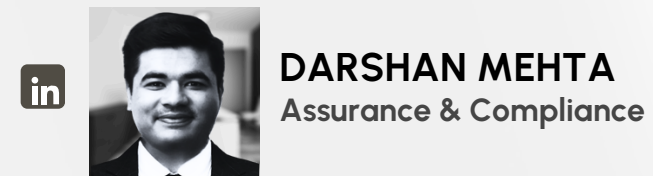
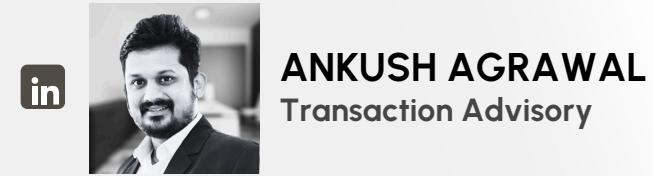
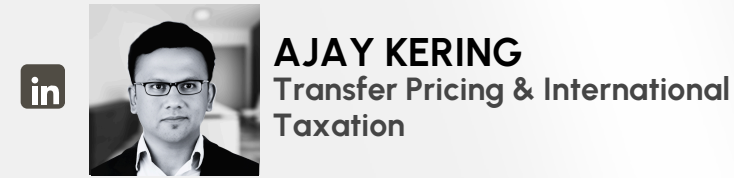
PRITHVESH ASHAR

Prithvesh is accustomed in driving efficiency through process improvements, people, strategy and operations. Experienced in identifying opportunities and strategic planning to advise on operational efficiencies & evolve critical business processes. He has closely collaborated with CXOs of Fortune 500 companies & Startups dedicated to driving business growth & efficiency.



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OUR FAMILY



We are united by a purpose that weaves together what we value and how we do business and deliver results for the clients, colleagues and communities we serve.

○○○ OUR BUSINESS PRINCIPLES



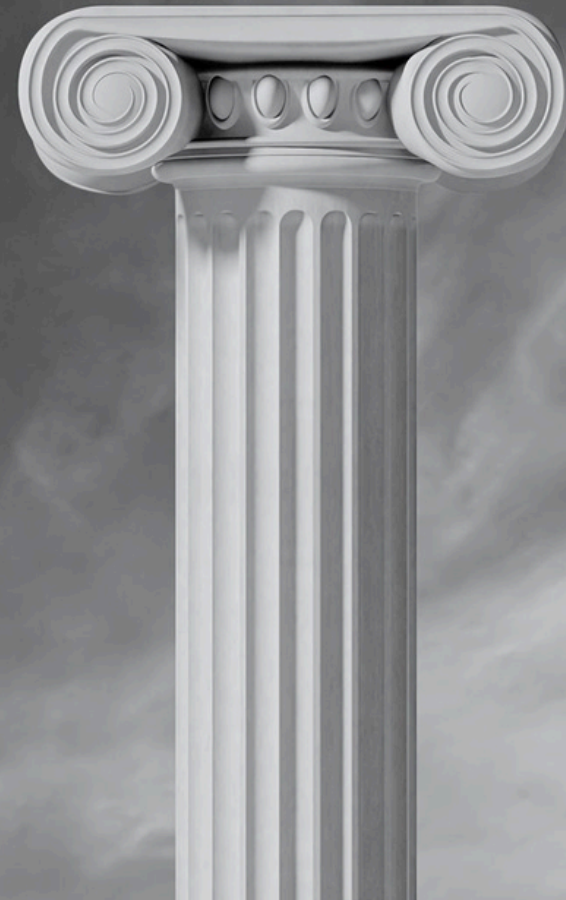
CLIENT FOCUS

Exceptional client service is our top priority.



EXCELLENCE

We strive for highest standards of performance with rigor & discipline



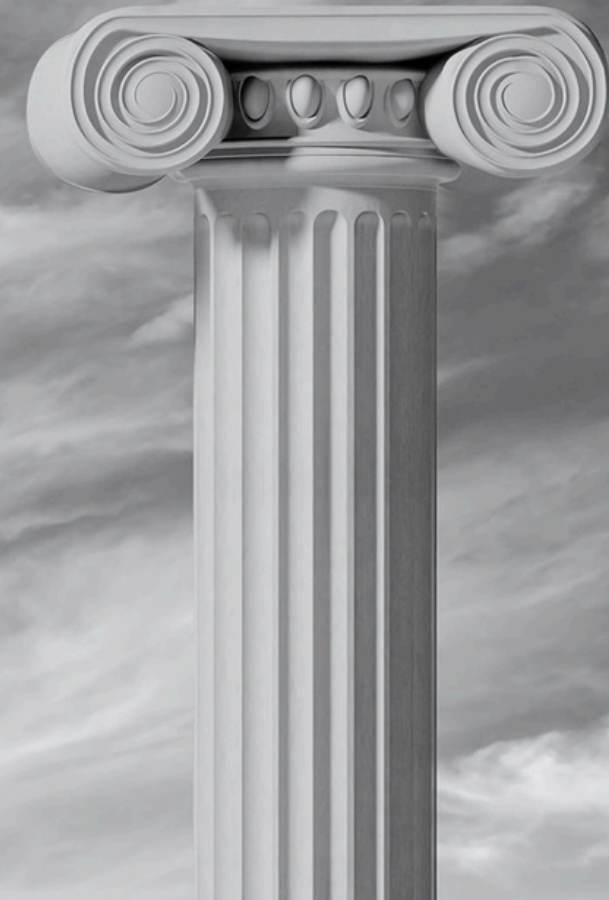
COLLABORATION

We act and think like owners and partners



TECHNOLOGY

We embrace innovation to deliver the best solutions.



INTEGRITY

We foster respect, inclusiveness, humanity and humility

○○○ OUR ACHIEVEMENTS & ASSOCIATION

AVA recognized as one of the 'Top 10 Transaction Advisory Firms in India 2024' by Industry Outlook magazine



Last 4 years AVA Ranked in Top 5 Equity deals in league table



AVA has been Nominated for best newcomer of the year 2023



AVA has been awarded the Bronze Award by the TIOL awards under the Facilitators category for 2024



AVA has been honoured by the World HRD Congress Award for Innovative Excellence in Financial Advisory Services

Affiliated member of..



Globally strong with over 26,000 exceptional professionals in 110 countries & 500 firms across world



Trainee Development - Gold

AVA is a Gold Partner



CONNECT WITH US

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